



Anthony Wanis-St. John
Senior Consultant

PROFESSIONAL STAFF

Experience

Anthony Wanis-St. John is a senior consultant with Accordence, an Associate Professor and Director of the International Peace and Conflict Resolution MA program at American University.

Dr. Wanis-St. John has extensive experience mediating disputes within partnerships, corporations and government agencies as well as between unions and management. He has consulted and provided training and coaching on negotiation and conflict management challenges of clients such as American Express, Amgen, athenahealth, Bombardier Aerospace, Bristol Myers Squibb, BMC Software de Mexico, Cap Gemini Ernst & Young, Capital One, CNN, Cognizant, Eli Lilly, Meredith, Hewlett Packard, PricewaterhouseCoopers, Visa International and many others in locations throughout North America, the Middle East, South Asia, Europe, and Latin America. In this capacity, he helps executives, business managers, procurement teams, engineers, consultants, and account representatives increase their negotiation skill while building valuable relationships inside and outside of their own organizations. He has also worked with public and not-for-profit clients including the Juvenile Diabetes Research Foundation, Social Justice Leadership Collaborative, the City of Cambridge, the Nevada Dept. of Transportation, and universities and school districts throughout the United States.

Dr. Wanis-St. John has also consulted with the World Bank, USAID, the US Department of State and the United States Institute of Peace. He has trained diplomats from numerous countries, and provides negotiation training to the US Marine Corps (Command and Staff College) as well as to US Army Civil Affairs units. His international work has taken him to Chad, Uganda, Haiti, Lebanon, Guatemala, El Salvador, Venezuela and Mexico. His scholarly articles have appeared in journals such as *Journal of Peace Research*, *International Negotiation*, *Negotiation Journal*, *Harvard Negotiation Law Review*, *International Peacekeeping* and the *Journal of Public and International Affairs*. He is author of *Back Channel Negotiation: Secrecy in the Middle East Peace Process* (Syracuse University Press, 2011). He is fluent in Spanish, French and conversational Arabic.

Education

B.S. School of Education and Human Services, St. John's University, 1987

M.A. Law and Diplomacy, The Fletcher School, Tufts University, 1996

Certificate in Int'l Management Consulting, The Fletcher School, 1997

Ph.D. International Relations, The Fletcher School, 2001