



Grande Lum
Founder and Senior Advisor

PROFESSIONAL STAFF

Experience

Grande Lum is the founder and a Senior Advisor at Accordence, Inc. He is the Director of the Divided Community Project at the Ohio State University Moritz College of Law, which is focused on transforming polarization to progress in communities throughout the country. In addition, Mr. Lum is a Research Fellow and Lecturer at Law at Stanford Law School, and a Senior Advisor for Nextdoor. He served as Director of the Department of Justice's Community Relations Service (CRS), nominated by President Obama and confirmed unanimously by the US Senate. Mr. Lum guided CRS through prominent conflicts between law enforcement and race during his tenure, including addressing communities after tragedies in Ferguson, Missouri and Baltimore, Maryland. Prior to this position, he was director of the US Small Business Administration Historically Underutilized Business Zone Program, running a \$8 billion annual federal contracting program. Mr. Lum previously held the post of Clinical Professor and Director of the Center for Negotiation and Dispute Resolution at University of California Hastings College of the Law.

He consults and advises clients regarding complex transactions and relationships regarding decision-making and leadership. Organizations with which Mr. Lum has worked include Eli Lilly, Charles Schwab, Amgen, Hewlett Packard, World Bank, and the Red Cross. His strategy advising work is focused on social media and other tech startups.

Mr. Lum is author of the books, *The Negotiation Fieldbook* (McGraw-Hill 2nd ed. 2010) and *Tear Down the Wall –Be Your Own Mediator in Conflict* (Pareto Press 2012).

Education

B.A. Phi Beta Kappa from the University of California at Berkeley
J.D. from Harvard Law School