



**Heather Meeker Green**  
Managing Director

## PROFESSIONAL STAFF

### Experience

During over twenty years in the world of negotiation, communication and personal effectiveness, Ms. Meeker Green has facilitated, mediated, and trained a variety of public and private sector audiences. Her experience includes designing curriculum and training in interest-based negotiation, influence, conflict resolution, communication and emotional intelligence skill enhancement for business leaders, project managers, sales representatives, managers, and non-profit staff members. In addition, she has provided labor-management negotiation training sessions at universities, mediations among stakeholders at public institutions, and facilitation of annual retreats. She has delivered speaking engagements at national and regional conferences such as “Influencing Without Authority” at Macquarie’s Women’s Infrastructure Network, and “Getting Great Agreements Internally” at the ATD Valley of the Sun IGNITE Conference.

In pursuit of continuous self-learning, Ms. Meeker Green is an ardent believer in the value and necessity of self-reflection, real-world application and sustained learning. She has spent the last two decades furthering her own personal and professional development as both a participant in and co-facilitator of numerous trainings and experiential programs that hold self-leadership, trust and relationship effectiveness as the foundation for success.

Prior to joining Accordence, Ms. Meeker Green spent seven years at the consulting and training firm, ThoughtBridge, first as a Senior Associate and then as the Director of Operations. Before ThoughtBridge, she was a Policy Associate at Recruiting New Teachers (RNT), a national non-profit organization. At RNT, Ms. Meeker Green researched teacher recruitment and development initiatives and strategized with state departments of education, school districts, and universities regarding methods for building well-qualified, diverse teacher workforces.

Ms. Meeker Green also brings six years of experience working with professionals at Conflict Management Inc. (CMI), an organization started by Roger Fisher, designing and conducting negotiation and conflict resolution training and facilitation sessions for individuals in public and private sectors.

As Managing Director for Accordence, Ms. Meeker Green heads numerous initiatives including finance, operations, business development, client management, marketing, and partnerships in addition to client engagements.

### Education

B.A. Hispanic Studies and Russian Studies, Connecticut College

M.A. Liberal Studies, Simmons College